

Farm Business Planning Guide - Farm Business Plan

O. Projected Capital Purchases and Capitalized Major Repairs

Description	Purchase Cost	Down Payment or Trade	Net Cost	Month of Purchase	Proposed Financing Terms
1. Land					
2. Buildings					
3. Machinery/Equipment					
4. Breeding Stock					
5. Quota					
6. Other					
7. Capitalized Major Repairs					
Total					

P. Projected Capital Sales

Description	Selling Price	Month of Sale	Terms	Use of Proceeds
1. Land/Buildings				
2. Machinery/Equipment				
3. Breeding Stock				
4. Other				
Total				

Q. Projected Income and Expense Statement (with Accrual basis adjustments)

Farm Expenses	Units	\$ / Unit	Projected for Year Ending	Actual for Year Ended (mm/dd/yyyy)
				(from Section J)
Crop Expenses				
Seeds and Plants				
Fertilizer				
Chemicals				
Hail/Crop Insurance				
Custom Charges				
Land Rental				
Other				
Livestock Expenses				
Feeder livestock purchases				
Feed grain				
Roughage				
Complete Feed/Supplements				
Vet. and breeding fees				
Trucking and marketing fees				
Other				
Machinery Expenses				
Fuel, Oil, Grease				
Repairs and maintenance				
Lease payments				
Other				
Overhead Expenses				
Labour				
Utilities				
Supplies				
Building & Fence Repairs				
General Insurance & Licenses				
Property Taxes				
Accounting, Legal, Memberships				
Other				
Interest on Operating Loans				
Interest on Term Loans (Intermediate and Long term)				
			Total Cash Farm Expenses	
Estimated ending Accounts Payable				
Less beginning Accounts Payable				
Change in Accounts Payable				
Plus Depreciation				
			Total Accrued Farm Expenses	

