



CIBC Investor Forum

September 15, 2008



For what matters.

Forward-Looking Statement

From time to time, we make written or oral forward-looking statements within the meaning of certain securities laws, including in this report, in other filings with Canadian securities regulators or the U.S. Securities and Exchange Commission and in other communications. These statements include, but are not limited to, statements made in the "Summary of third quarter results", "Update on business priorities", "Overview – Significant events", "Overview - Outlook", "Run-off businesses", "Other selected activities" and "Financial performance review – Income taxes" sections, of this report and other statements about our operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies and outlook for 2008 and subsequent periods. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "Intend", "estimate" and other similar expressions or future or conditional verbs such as "will", "should", "would" and "could". By their nature, these statements require us to make assumptions, including the economic assumptions set out in the "Overview - Outlook" section of this report, and are subject to inherent risks and uncertainties that may be general or specific. A variety of factors, many of which are beyond our control, affect our operations, performance and results, and could cause actual results to differ materially from the expectations expressed in any of our forward-looking statements. These factors include: legislative or regulatory developments in the jurisdictions where we operate; amendments to, and interpretations of, risk-based capital guidelines and reporting instructions; the resolution of legal proceedings and related matters; the effect of changes to accounting standards, rules and interpretations; changes in our estimates of reserves and allowances; changes in tax laws; that our estimate of sustainable effective tax rate will not be achieved; political conditions and developments; the possible effect on our business of international conflicts and the war on terror; natural disasters, public health emergencies, disruptions to public infrastructure and other catastrophic events; reliance on third parties to provide components of our business infrastructure; the accuracy and completeness of information provided to us by clients and counterparties; the failure of third parties to comply with their obligations to us and our affiliates; intensifying competition from established competitors and new entrants in the financial services industry; technological change; global capital market activity; interest rate and currency value fluctuations; general economic conditions worldwide, as well as in Canada, the U.S. and other countries where we have operations; changes in market rates and prices which may adversely affect the value of financial products; our success in developing and introducing new products and services, expanding existing distribution channels, developing new distribution channels and realizing increased revenue from these channels; changes in client spending and saving habits; and our ability to anticipate and manage the risks associated with these factors. This list is not exhaustive of the factors that may affect any of our forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on our forward-looking statements. We do not undertake to update any forward-looking statement that is contained in this report or in other communications except as required by law.



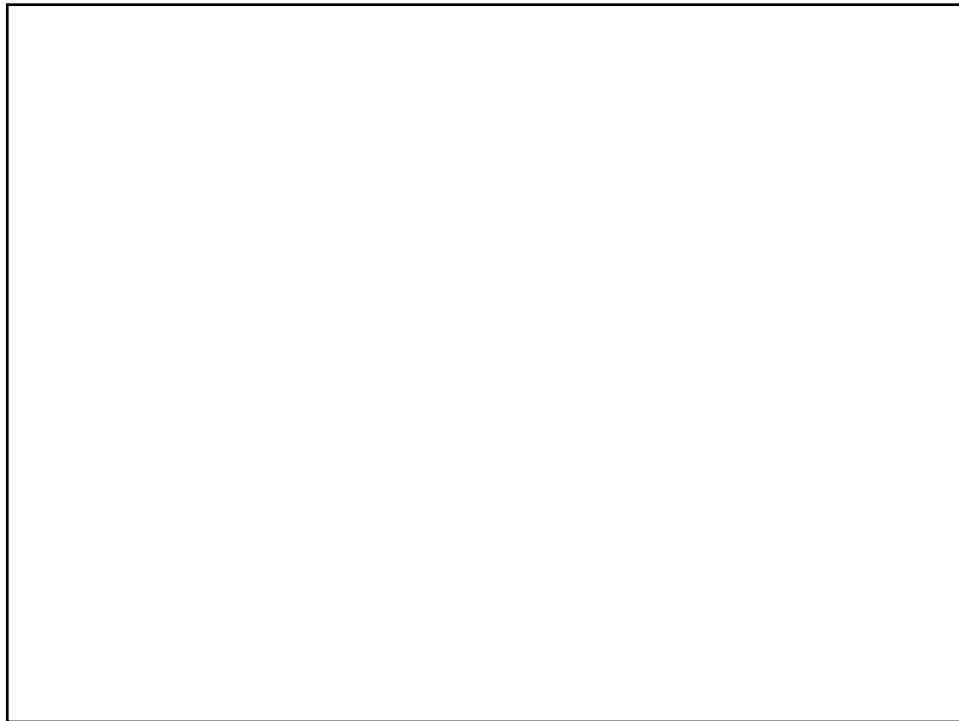


Gerry McCaughey

President and Chief Executive Officer



For what matters.





Sonia Baxendale

Senior Executive Vice-President
CIBC Retail Markets

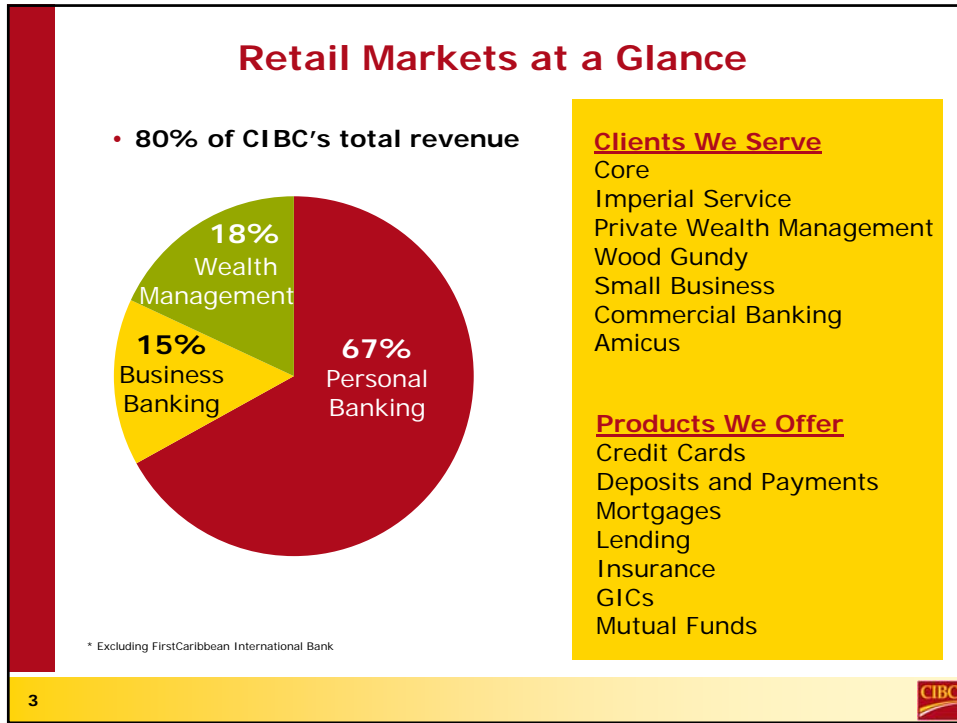


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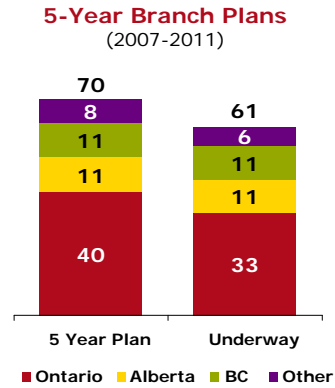
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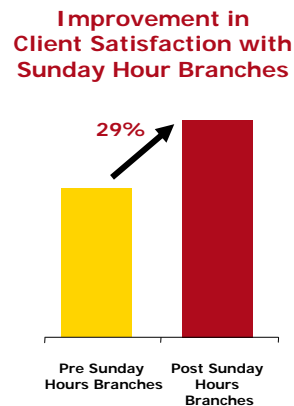
Providing Clients with Greater Access and Choice

- Over 70 new branches by 2011
- 40 new branches planned to open in 2009
- Increased investment in maintenance and ongoing branch upgrades
- Saturday hours expansion



Sunday is the New Saturday

- 45 Sunday hour branches by end of 2009
- Offering even more clients the convenience of banking 7 days a week
- Increased revenue, product consolidation, and higher client satisfaction





Investment in All Client Channels

Strong ABM Network

- Language capabilities
- Chip-enabled

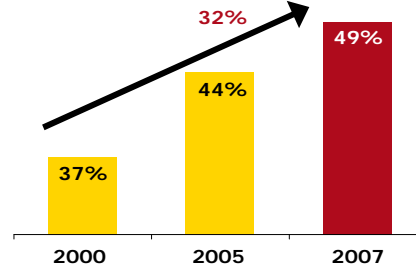
Leading Online Banking Site

- Improved functionality for clients
- Rated #1 by Forrester for 2nd year

Leading Telephone Banking Channel

- Expanded Montreal Telephone Banking contact centre

Multi-Channel Usage Across Financial Institutions¹
(% of Households using 3 or more channels in a month)



7

¹ Canadian Financial Monitor - Channel Usage Report, 2007



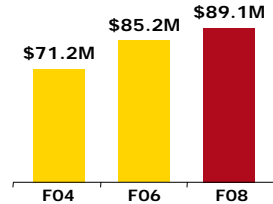
Market Leading Advice Strategy

Wood Gundy

- Increase in net assets per advisor
- Expanding tax and estate planning expertise

Wood Gundy Advisors

(Net Assets per IA)

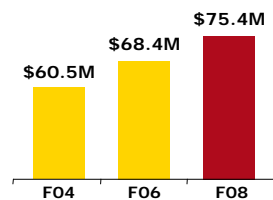


Imperial Service

- Increase in funds managed per advisor
- Introduced to additional 200,000 high value clients in rural markets
- Increased Advisory training

Imperial Service Advisors

(Funds Managed per FA)



8

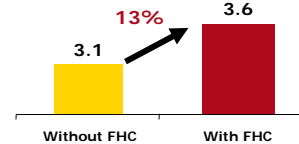


Market Leading Advice Strategy

Core Clients

- 1.5 million+ Financial HealthChecks to date
- Client consolidation
- Increased loyalty

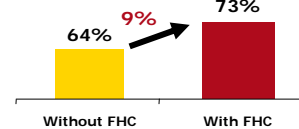
Increased # of Products Held with FHC



Business Banking

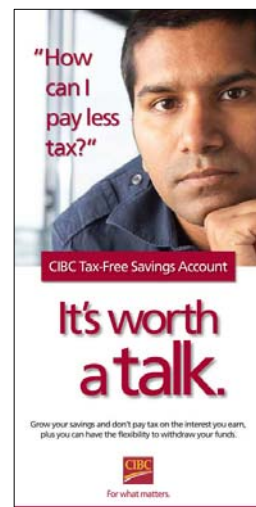
- Alignment of small business and commercial
- Enhanced training and support

Increased Client Loyalty with FHC



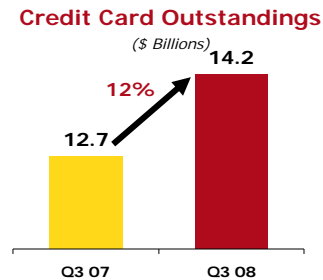
Tax Free Savings Account

- One of the most important saving opportunities for Canadians
- Canadians will contribute roughly \$20 billion to the newly created TFSA in 2009
- Estimated to be over \$100 billion opportunity over five years



Card Products – Leading the Industry through Loyalty and Innovation

- #1 in Canada
- Premium quality franchise
- Strength of Aeroplan relationship
- Launch of Infinite cards
- Launch of chip cards

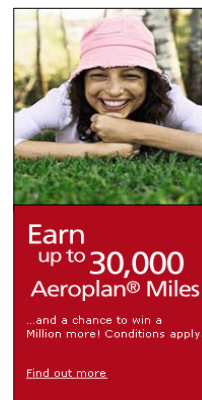


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Unlimited Chequing Account

- Leveraging Loyalty Programs
- Rewarding consolidation and retention
- Strengthening our deposits offer in a competitive market
- Successful launch to date



12





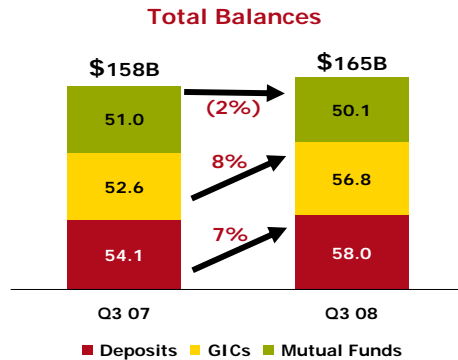
Deposits, GICs and Mutual Funds – Solid Balance Growth

Deposits and GICs

- Strong, balance growth
- Maintaining share in personal balances

Mutual Funds

- Leadership in managed solutions
- Streamlined Mutual Fund lineup
- Launched income-generating products



13



Residential Mortgages and Lending – Continued Focus on Growth

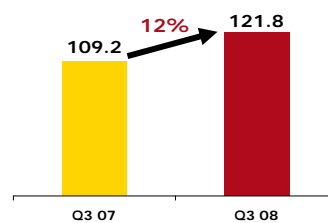
Mortgages

- #2 in market share
- Performing at industry growth rates
- Balancing market share with profitability

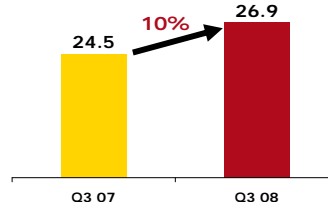
Personal Lending

- Profitable growth in secured balances
- Stabilized market share
- Good credit quality in new unsecured balances

Residential Mortgage Balances (\$ Billions)



Lending Balance Growth (\$ Billions)



14



The CIBC Brand In the market



15 

Retail Markets – 2009 Focus

- Continued investment in distribution strength
 - Branch expansion
 - Saturday / Sunday Hours
 - Online / Telephone / ABM capabilities
- Extend market leadership in loyalty rewards to new products
- Further investment in advisory expertise



Well positioned for sustainable growth

16 



Richard Nesbitt

Chairman and Chief Executive Officer
CIBC World Markets



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Key Messages

We will reduce the variability of NIAT and consistently generate earnings of \$300 - \$500MM annually on our continuing World Markets activities using \$1.5 billion in economic capital. We will accomplish this by:

- returning to our roots to focus on four successful primary businesses
- driving an operating discipline emphasizing effective management, client focus, risk control and profitability
- continuing to deliver value and service to enhance our strongest client relationships

3



Industry Direction

Competitive Environment

- The global credit crisis will have a long term impact on the investment banking industry
- Fundamental shifts to competitive environment – rapid retrenchment toward home markets



Conclusions

- Investment Banks will be smaller part of Commercial Banks moving forward
- Sale of Capital Markets products to bank customers will be the most important role of investment banks

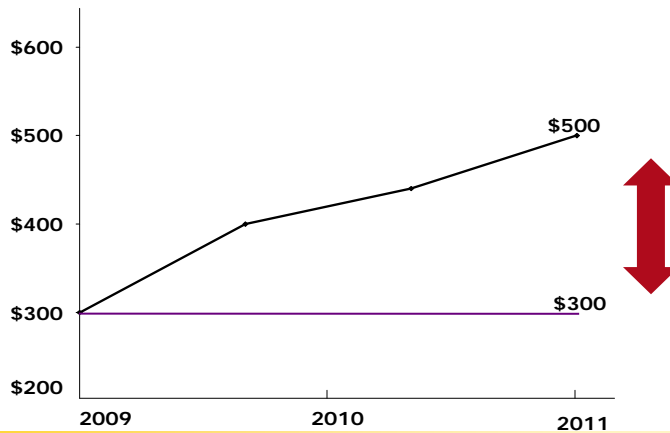
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Creating Earnings Stability – 2008+

Our goal is to reduce the variability of NIAT and consistently generate earnings of \$300 - \$500MM annually over a cycle on \$1.5B of economic capital

World Markets Continuing Business NIAT (\$MM)



5



Strategic Direction – 2008-2011

CIBC Objective → Consistent, sustainable performance over the long-term

WM Mission

Our mission is to bring Canadian Capital Markets products to Canada and the rest of the world, and also bring the world to Canada

WM Strategy

We will accomplish this by doing what we are good at to deliver outstanding service and value to our clients

- We will focus on key clients and businesses
- We will emphasize our Canadian capabilities
- We will leverage our knowledge to provide other profitable, risk-controlled activities

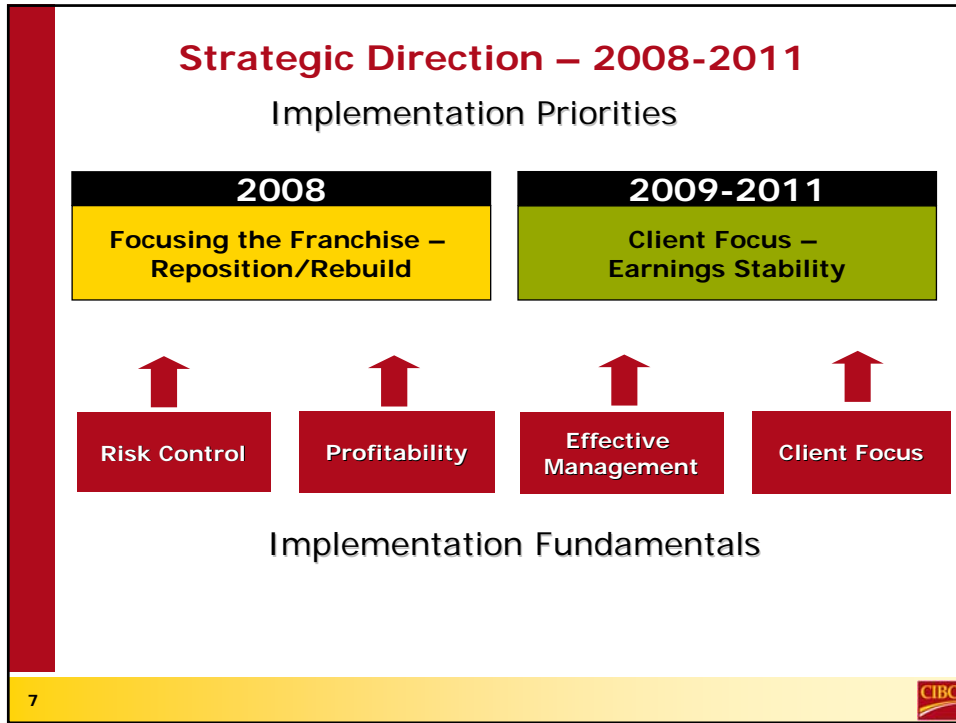
WM Goal

We will be the premier client-focused wholesale bank based in Canada with a reputation for being a consistently profitable and well-managed firm known for excellence in everything we do

We will reduce the variability of NIAT and consistently generate earnings of \$300 - \$500MM annually over a cycle on \$1.5B of economic capital

6







Client Focus – Earnings Stability

Our medium term client-focused strategy will be driven by three new approaches that will position us for earnings stability.

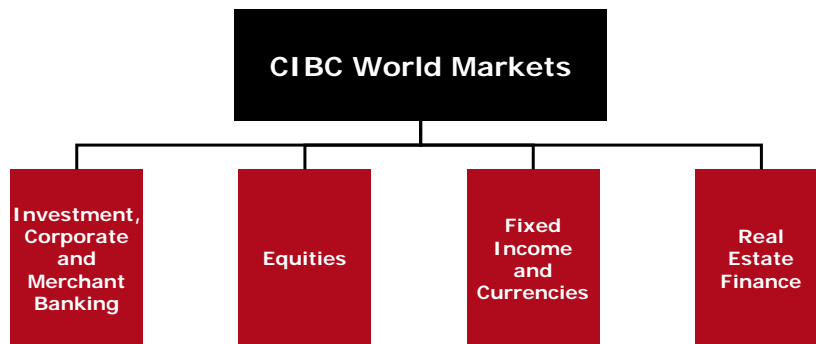


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Returning to our Roots – Primary Businesses

We are returning to our roots to focus on primary businesses that have performed very well over many years. These businesses have a legacy of strong client relationships and top talent.



10





Returning to our Roots – Primary Businesses

We are returning to our roots to focus on primary businesses that have performed very well over many years. These businesses have a legacy of strong client relationships and top talent.

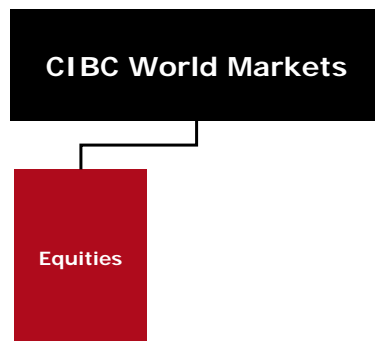


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12





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CIBC World Markets

Fixed
Income
and
Currencies

13



Returning to our Roots – Primary Businesses

We are returning to our roots to focus on primary businesses that have performed very well over many years. These businesses have a legacy of strong client relationships and top talent.

CIBC World Markets

Real
Estate
Finance

14





Run-Off Businesses

We are also focused on managing down the exposure in our run-off businesses:

- Structured Credit
- Transition Businesses
 - US Equities, US Investment Banking
- Closed Businesses
 - European Leveraged Finance
- Legacy Run-Off
 - US Asset Securitization

15



World Markets Strategy – Summary

- Well-advanced on rebuilding of franchise to focus on strengths and return to our roots
- Initiatives under way to deliver enhanced client focus
- Continue to explore opportunities to support and align with CIBC growth initiatives
- Assessing additional opportunities to enhance earnings

16

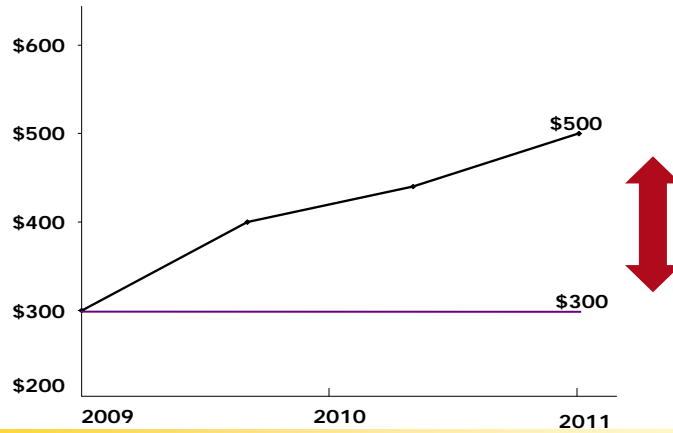




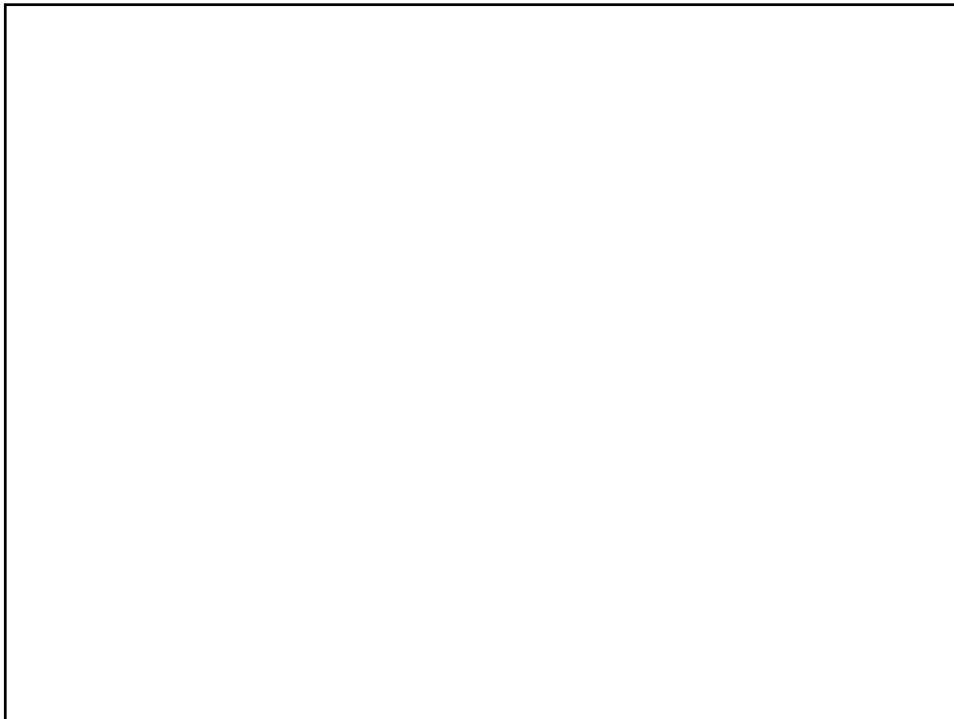
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World Markets Continuing Business NIAT (\$MM)



17





Tom Woods

Senior Executive Vice-President
and Chief Risk Officer

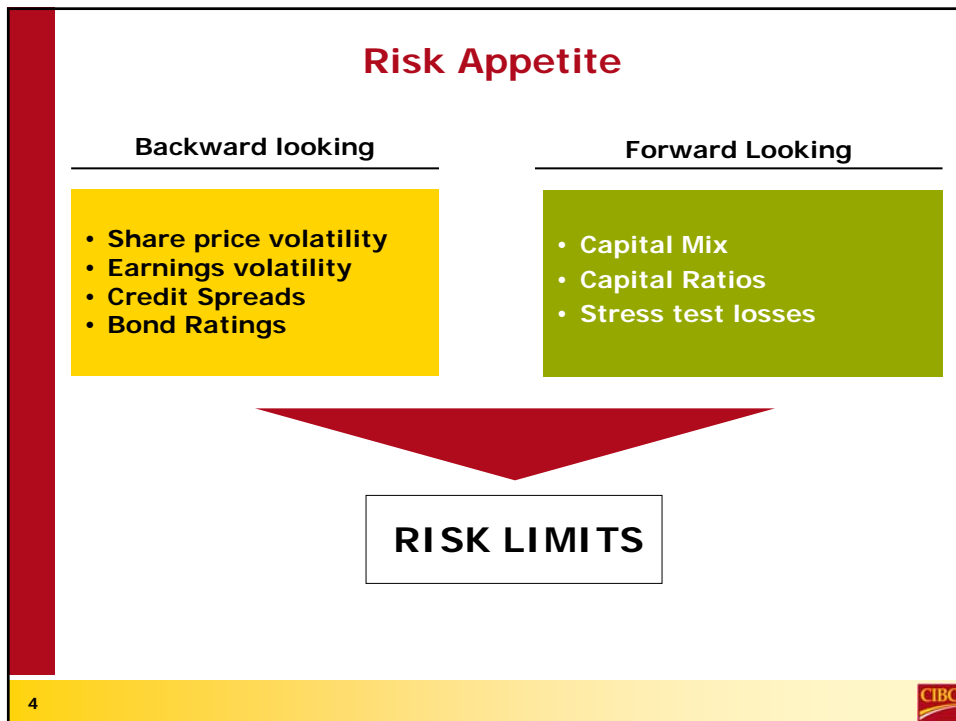
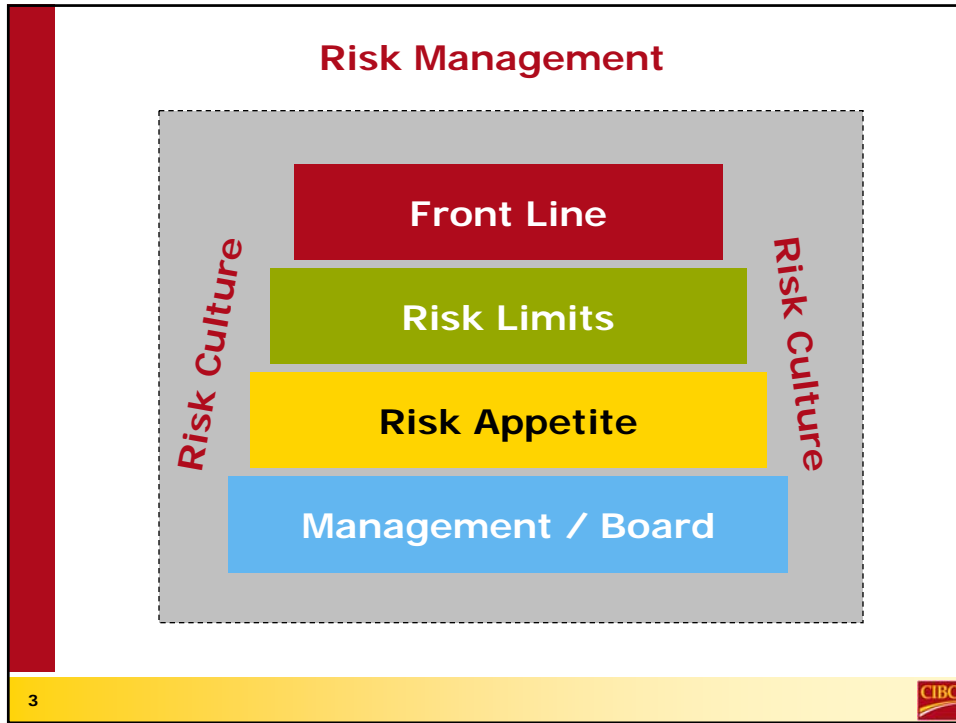


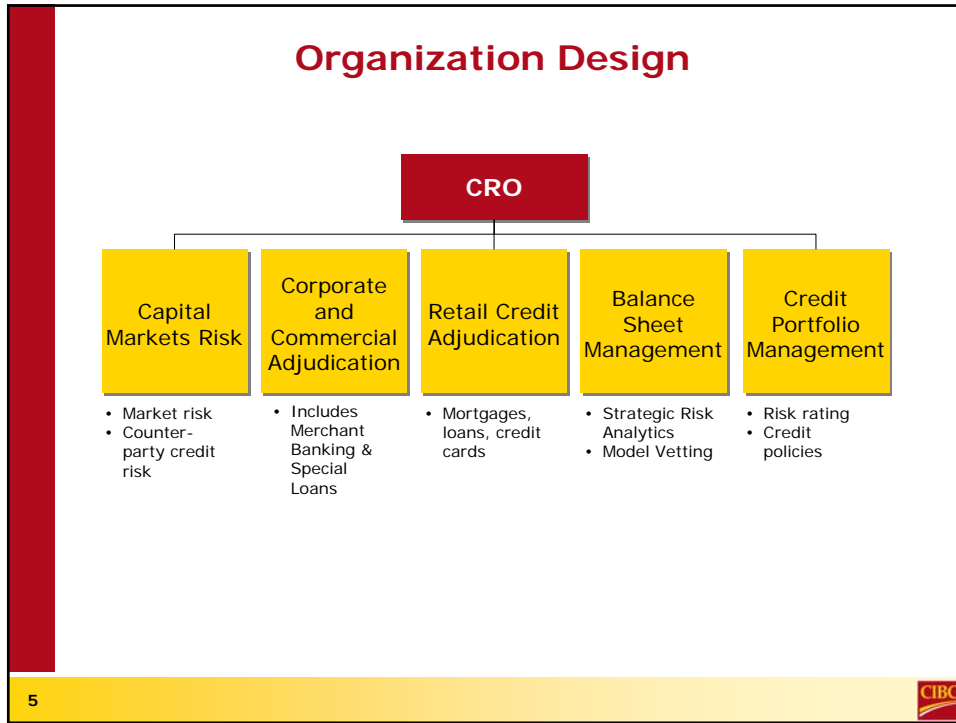
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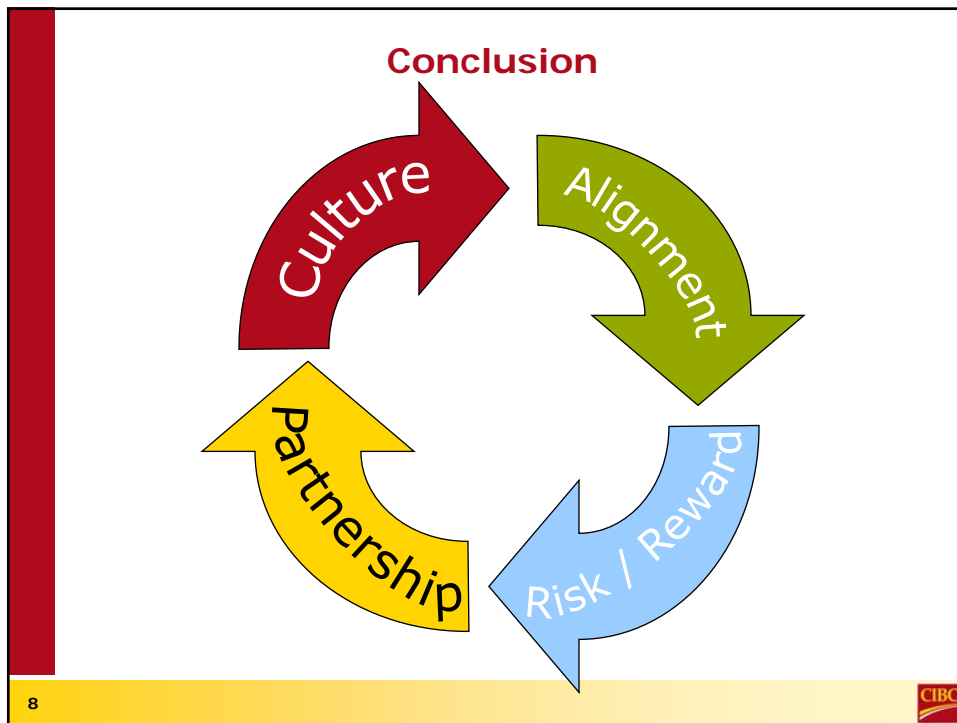
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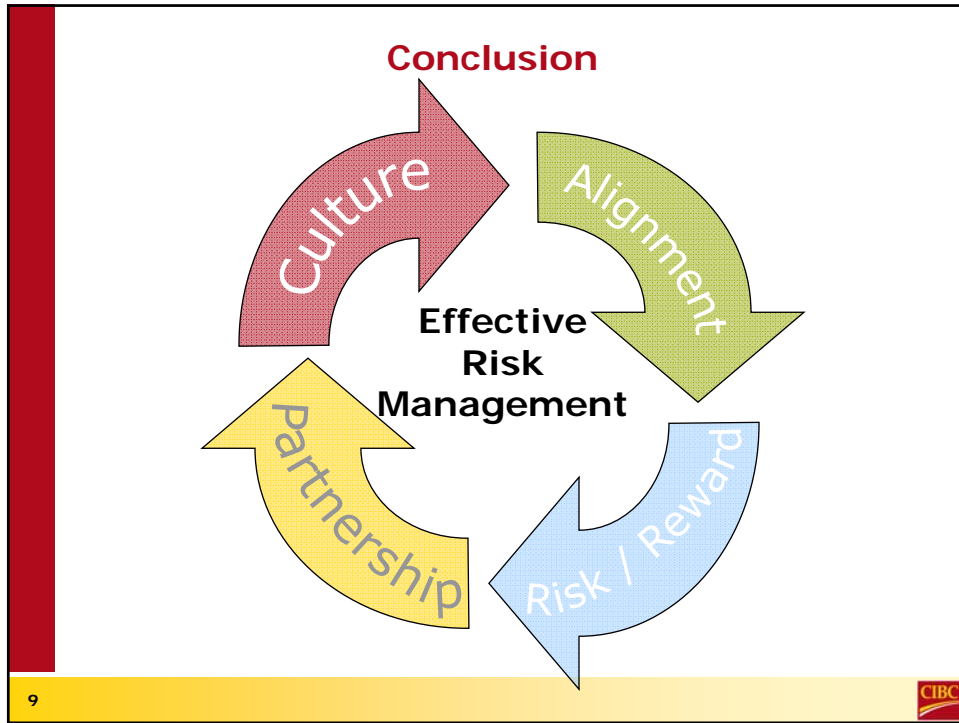
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David Williamson

Senior Executive Vice-President and
Chief Financial Officer



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Q3YTD Performance vs. Objectives

EPS Growth	5% – 10% per annum	✗
Return on Equity	≥ 20%	✗
Capital Strength	Tier 1 – 8.5%	✓
	Total Capital – 11.5%	✓
Business Mix	World Markets < 25%	✗
Risk	50 – 65 bps	✓
	Carrying Value < \$1.2 B	✓
Productivity	Expenses flat vs. annualized Q4/06	✓
	Median	✗
Dividend payout	40% – 50%	✓
Shareholder Return	Outperform	✗

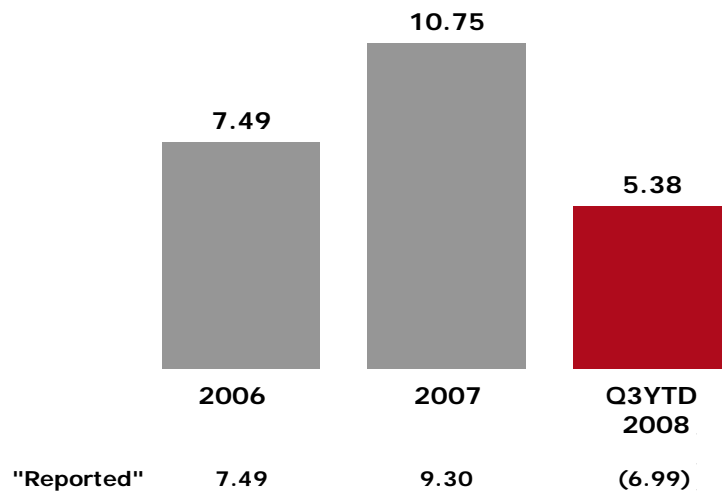
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EPS Growth⁽¹⁾

(\$ per share, Cash Diluted)

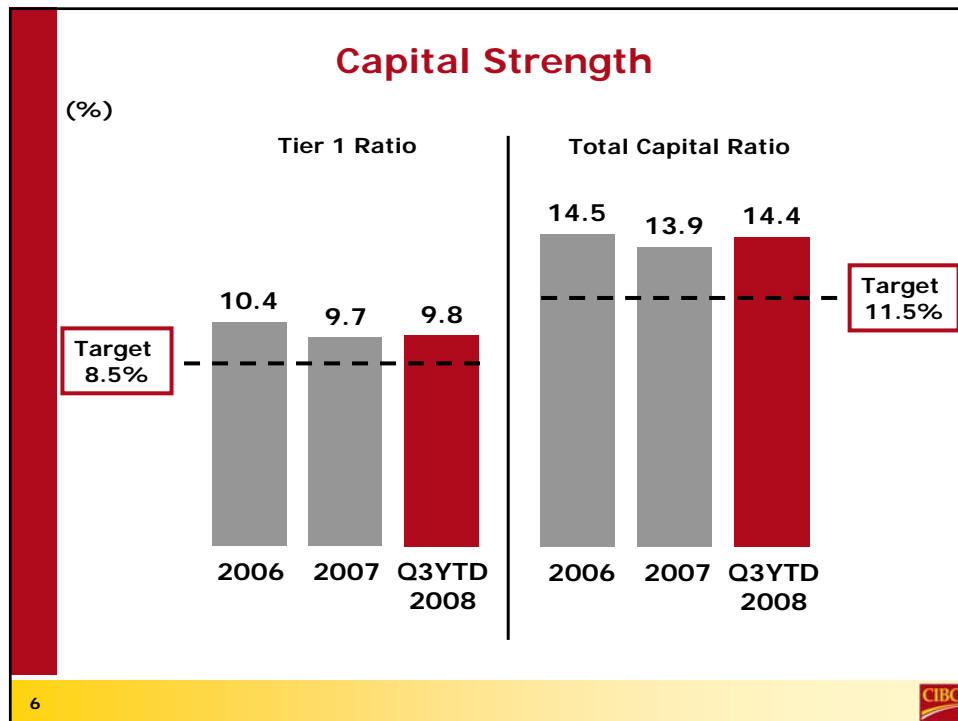
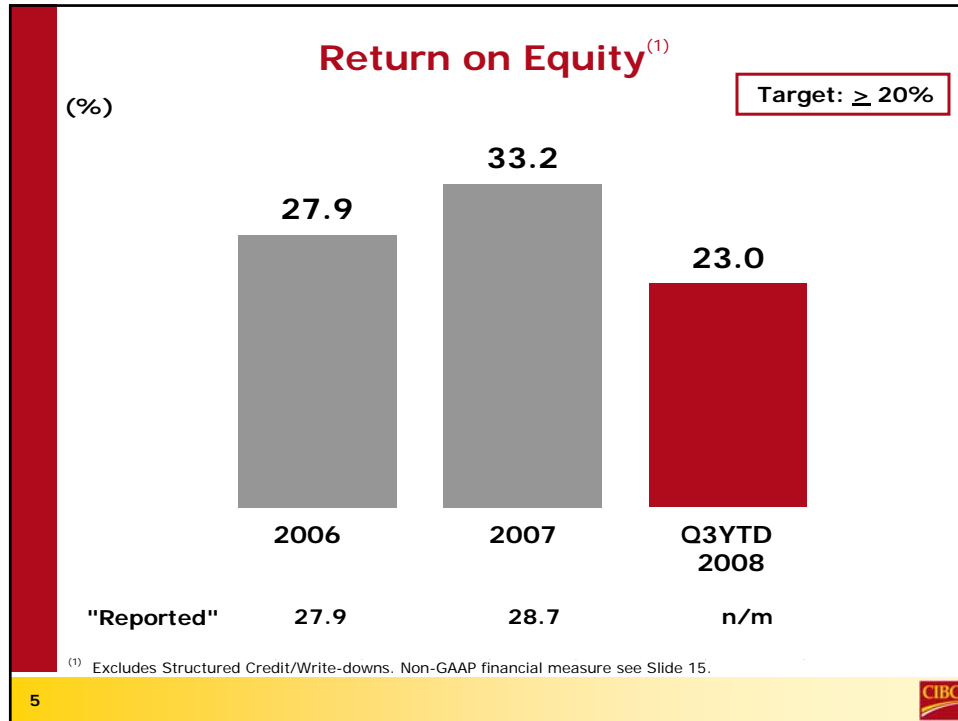
Target: 5% - 10%

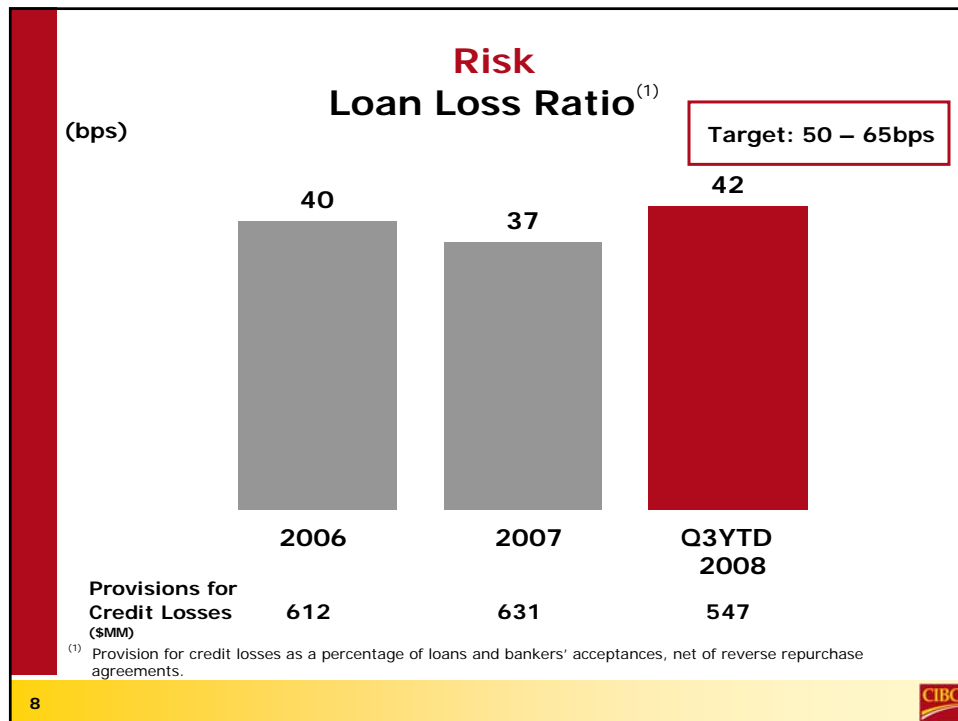
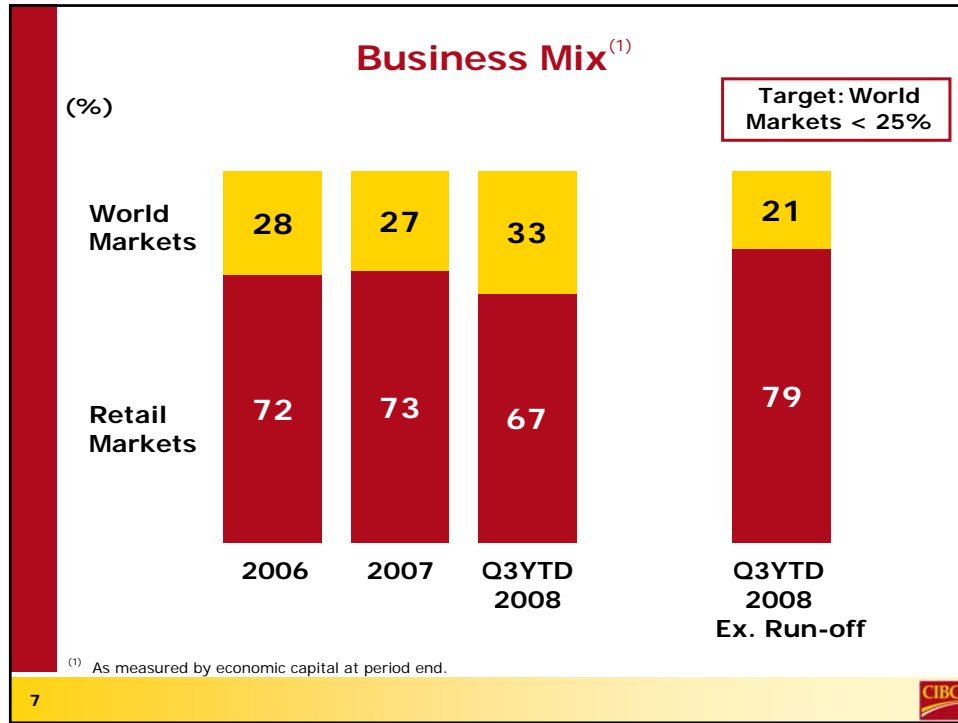


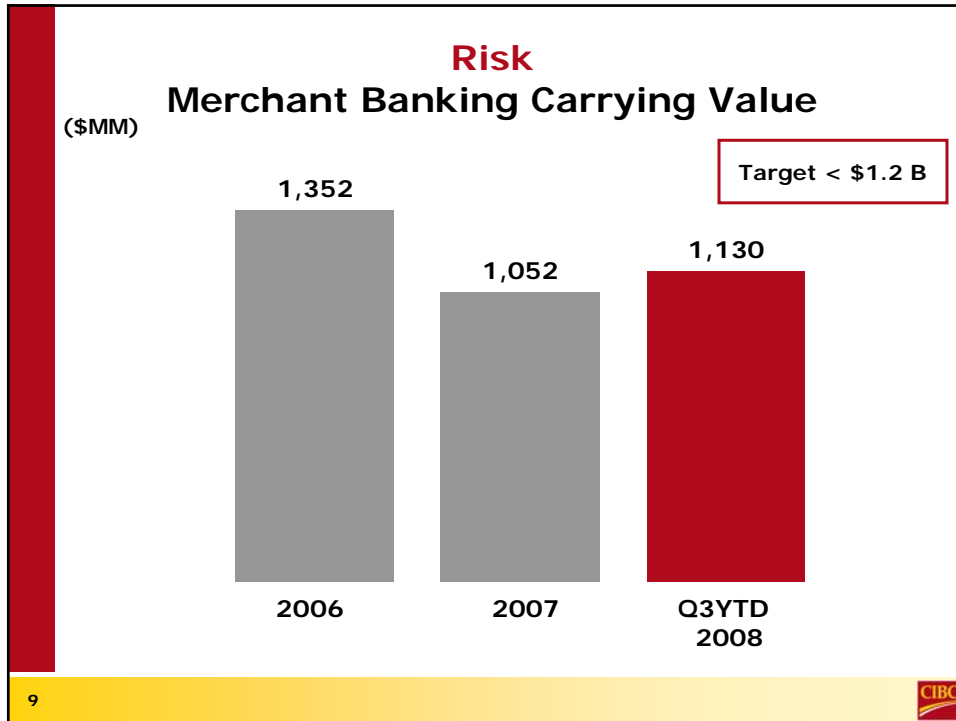
⁽¹⁾ Excludes Structured Credit/Write-downs. Non-GAAP financial measure see Slide 15.

4









Productivity

Non-Interest Expenses⁽¹⁾

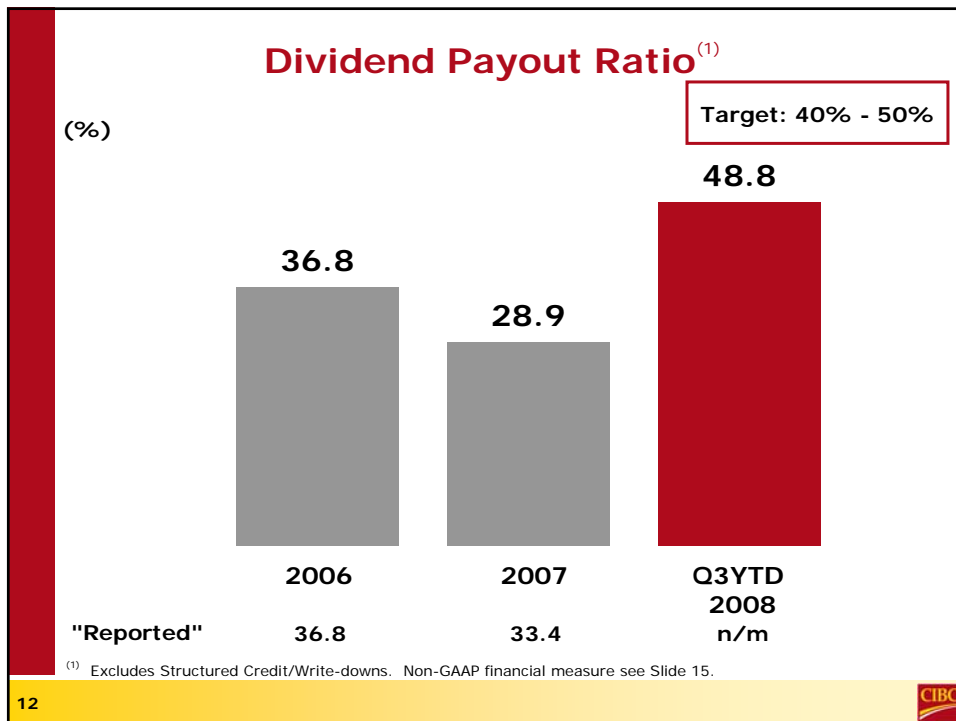
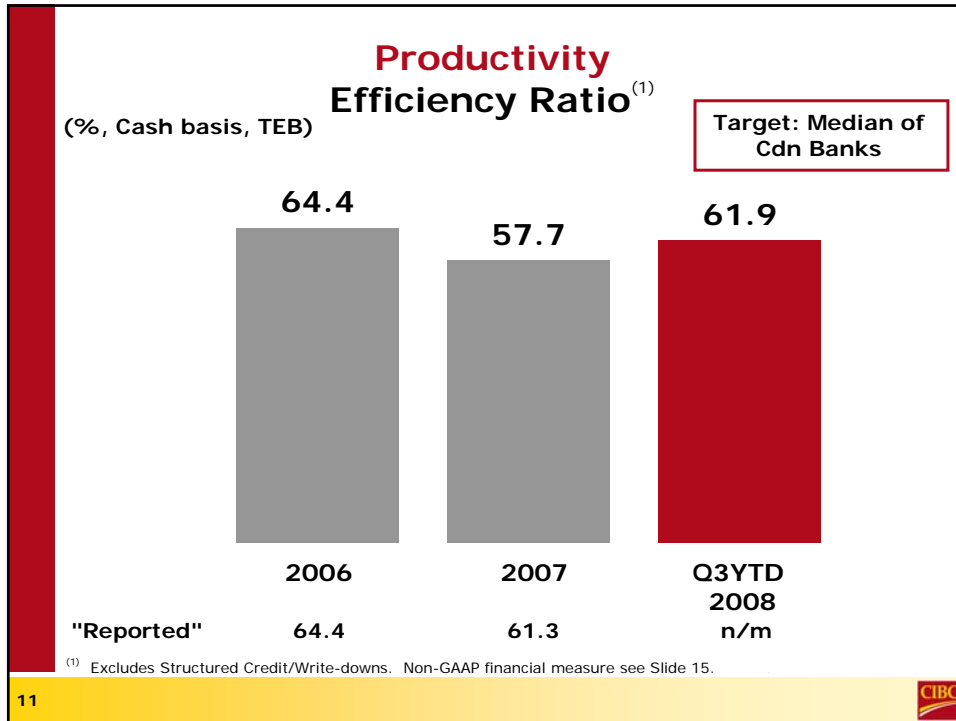
(\$MM)

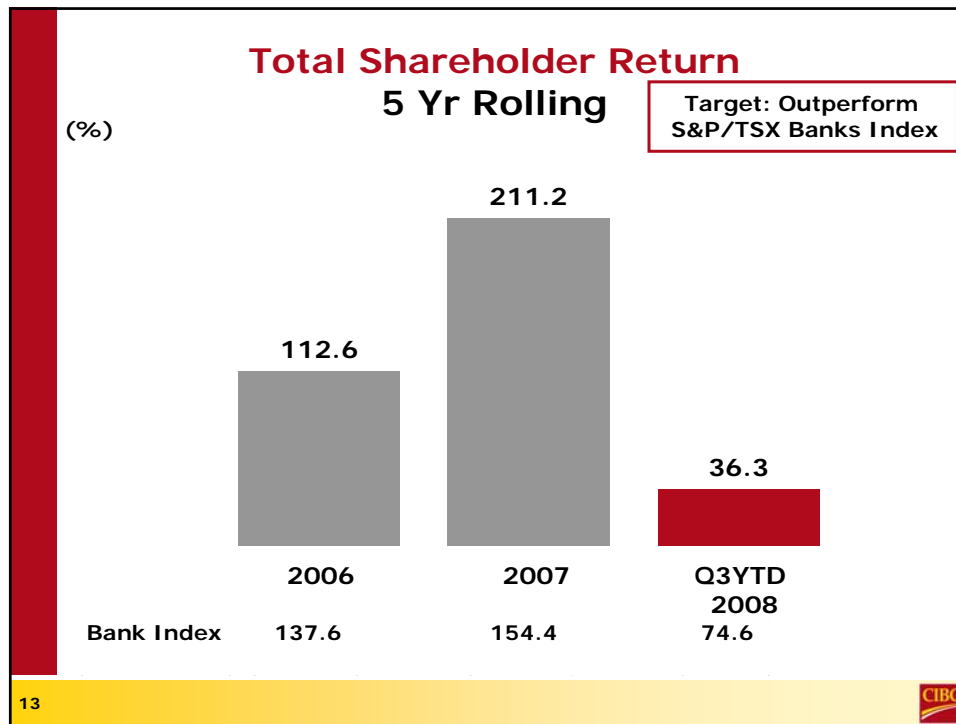
Target: Flat vs. Baseline

Expenses: Q4 2006 (Baseline)	1,776
Q1 2008	1,590
Q2 2008	1,577
Q3 2008	1,602

⁽¹⁾ Excludes Items of Note, FirstCaribbean and Exited/Sold U.S. Businesses. Non-GAAP financial measure see Slide 15.

10





Q3YTD Performance vs. Objectives

EPS Growth	5% – 10% per annum	✗
Return on Equity	≥ 20%	✗
Capital Strength	Tier 1 – 8.5%	✓
	Total Capital – 11.5%	✓
Business Mix	World Markets < 25%	✗
Risk	50 – 65 bps	✓
	Carrying Value < \$1.2 B	✓
Productivity	Expenses flat vs. annualized Q4/06	✓
	Median	✗
Dividend payout	40% – 50%	✓
Shareholder Return	Outperform	✗

14



Non-GAAP Financial Measures

Results Excluding Structured Credit/Write-downs

Results adjusted for Structured Credit/Write-downs represent Non-GAAP financial measures. CIBC believes that these Non-GAAP financial measures provide a fuller understanding of operations. Investors may find these Non-GAAP financial measures useful in analyzing financial performance. For further details, see Slides 49 – 50 of the Q3/08 Investor Presentation available on www.cibc.com.

Results Excluding Certain Items

Results adjusted for certain items of note represent Non-GAAP financial measures. CIBC believes that these Non-GAAP financial measures provide a fuller understanding of operations. Investors may find these Non-GAAP financial measures useful in analyzing financial performance. For further details, see Slides 49 – 50 of the Q3/08 Investor Presentation available on www.cibc.com.

