

**CIBC ANNOUNCES SOLID FIRST QUARTER 2003 RESULTS**

(Toronto, ON – February 27, 2003) – CIBC (NYSE: BCM, TSX: CM) announced earnings for the first quarter ended January 31, 2003 of \$445 million, or \$1.11 per share, diluted, compared with a loss of \$100 million, or \$(0.40) per share, diluted, for the previous quarter and earnings of \$333 million, or \$0.82 per share, diluted, for the same period a year ago.

“The results of our Retail & Wealth operations reflect the investment we have made in this area, as these businesses continued to contribute solid earnings this quarter,” said John S. Hunkin, Chairman and Chief Executive Officer. “Despite continued uncertainty in the capital markets, CIBC World Markets generated much improved first quarter earnings. We remain committed to continued improvements in capital and expense management. Actions taken last year are positioning us well for the future. We are intently focused on growing our franchise, shifting our business mix towards retail, and improving efficiency in all our operations.”

Consumer deposits and balances for cards and mortgages recorded quarter-over-quarter growth. CIBC’s Canadian electronic banking business, President’s Choice Financial, a co-venture with Loblaw Companies Limited, also continued to expand, and the wind-down of U.S. electronic banking operations progressed in an orderly fashion. Within CIBC Wealth Management, continued focus on building the strength of our advisory-based distribution channels and developing new products and solutions produced excellent results. In addition, the sale of the Oppenheimer private client and asset management businesses in the U.S. was substantially completed. CIBC’s investment banking operations in Canada again delivered strong results. This, along with good performances in several of our U.S. wholesale businesses, led to solid results for CIBC World Markets.

“Political, economic and market conditions remain uncertain. However, overall performance in the first quarter was solid, reflecting the underlying strength of our franchise and continued commitment to excellence from our employees,” noted Hunkin. “While we are pleased with results in the first quarter, conditions in wholesale markets remain uncertain. We have therefore positioned ourselves to prudently manage down risk as we reduce capital allocated to our large corporate loan book and reduce the size of our merchant banking portfolio. We remain confident that the strategy we have embarked on is the right one for CIBC and its stakeholders.”

**2003 First Quarter Highlights****CIBC Retail Markets**

- *Continuing to build market share in mortgages:* CIBC moved to second place in residential mortgages as market share increased to 14.5%, up from 14.1% the previous quarter.
- *Strong contribution by cards:* CIBC maintained its #1 position in Canada in card purchase volumes with market share of 32%, while market share of card balances outstanding remained strong at 21.4%.
- *Increasing operational capabilities:* CIBC’s credit card processing platform was outsourced to Total System Services, Inc., one of the world’s largest processors of credit, debit, commercial and retail cards, giving CIBC advantages of scale and more robust capabilities in an increasingly competitive marketplace.

- *Building personal loan balances:* Personal loan balances administered for mortgages, loans and cards showed a positive trend, growing to almost \$114 billion at quarter end.
- *Growth in President's Choice Financial customers and funds managed:* Quarter-over-quarter, the number of President's Choice Financial customers grew by 5.4% to 1.1 million. Funds managed also showed strong growth, increasing 6.8% from the previous quarter to \$7.5 billion.
- *Continuing to focus on customer service:* During the quarter, we continued to enhance our customers' experience. With initiatives like a simplified business account opening process and remote account opening capabilities, CIBC continues to provide Smart Simple Solutions for customers.

### **CIBC Wealth Management**

- *Sale of Oppenheimer private client and asset management businesses:* CIBC substantially completed the sale of its Oppenheimer private client and asset management businesses to Fahnestock Viner Holdings Inc. in early January 2003 for an aggregate consideration of approximately \$350 million. The net gain resulting from this transaction was \$52 million (pre-tax).
- *Talvest receives top honours:* Talvest Fund Management was recognized by the Canadian Investment Awards in two categories: the Talvest Millennium High Income Fund was awarded Canadian Income Trust Fund of the Year for 2002 and the Talvest "Life's Long. Be Ready" advertising campaign received top honours in the "Best Out-of-Home" marketing category.
- *Growth in Income Trust Funds:* CM Investment Management launched the Renaissance Canadian Income Trust Fund II following the capping of the popular Renaissance Canadian Income Trust Fund, currently one of Canada's largest income trust funds with over \$600 million in assets.
- *Industry leader in mutual funds net sales:* The CIBC families of mutual funds, which include the CIBC, Renaissance and Talvest Mutual Funds, led the top 5 Canadian bank-owned fund companies in net sales for calendar 2002 with more than \$428 million in net sales. In January 2003, these families of funds were, collectively, the industry leader, with \$182 million in net sales.

### **CIBC World Markets**

- *New business:* CIBC World Markets participated in a number of significant transactions during the quarter, including:
  - Acting as exclusive financial advisor for BCE Inc. with respect to the sale of its telephone directories business for \$3 billion, the largest leveraged buyout in Canadian history.
  - Acting as co-lead manager and collateral contributor for two significant U.S. real estate securitization transactions.
  - Acting as exclusive financial advisor to Kinross Gold Corporation on the proposed 3-way merger of Kinross, TVX Gold and Echo Bay Mines, creating the 7<sup>th</sup> largest gold producer in the world, with a market capitalization of \$2.7 billion.
- *Continued strength of the Canadian franchise:* As reported by the National Post, CIBC World Markets led the highest number of Canadian equity underwriting deals for the second straight year, with 71 deals totalling \$6.5 billion last year.
- *Raising Funds for Children's Charities:* CIBC World Markets, with the assistance of investment professionals around the world, raised a record \$19 million on its 18<sup>th</sup> annual Children's Miracle Day for children's charities – the largest single-day fundraising event of its kind.

## Balance Sheet Strength

CIBC's balance sheet remains strong. Capital ratios continue to be within our target range. Market risk has been reduced and CIBC continues to proactively manage all of its balance sheet resources. As at January 31, 2003, CIBC's Tier 1 and total capital were \$11.3 billion and \$14.9 billion, respectively. The Tier 1 and total capital ratios were 9.0% and 11.9%, respectively, compared with 8.7% and 11.3% at October 31, 2002.

Gross impaired loans were \$2.30 billion, compared to \$2.28 billion at October 31, 2002; our allowance for credit losses exceeded our gross impaired loans by \$85 million. We again sold loans this quarter to further manage down our risk. We expect our total loan loss provision to be lower this year compared with last year.

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*Analyst inquiries should be directed to Kathryn A. Humber, Senior Vice-President of Investor Relations, at (416) 980-3341. Media inquiries should be directed to Robert E. Waite, Senior Vice-President of Corporate Communications and Public Affairs, at (416) 956-3330, or to Emily Pang, Senior Director of Investor and Financial Communications, at (416) 980-3512.*

(The board of directors of CIBC reviewed this press release prior to it being issued. CIBC's disclosure controls and procedures support the ability of the Chairman and Chief Executive Officer and the Chief Financial Officer of CIBC to certify CIBC's first quarter financial report and disclosure controls and procedures. CIBC's CEO and CFO will voluntarily certify to the SEC the appropriateness of financial disclosures in this release, including the attached unaudited interim consolidated financial statements. Information contained in or accessible through [www.cibc.com](http://www.cibc.com), as mentioned in this release, does not form part of the release. Reference to [www.cibc.com](http://www.cibc.com) in this release is an inactive text reference and for the reader's informational reference only.)

### **A NOTE ABOUT FORWARD-LOOKING STATEMENTS**

*This news release contains forward-looking statements which are made pursuant to the 'safe harbor' provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements include, but are not limited to, statements about the operations, business lines, financial condition, risk management, priorities, targets, ongoing objectives, strategies and outlook of CIBC for 2003 and subsequent periods. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "intend", "estimate" and other similar expressions or future or conditional verbs such as "will", "should", "would" and "could". A forward-looking statement is subject to inherent risks and uncertainties that may be general or specific. A variety of factors, many of which are beyond CIBC's control, affect the operations, performance and results of CIBC and its business lines, and could cause actual results to differ materially from the expectations expressed in any of CIBC's forward-looking statements. These factors include: current, pending and proposed legislative or regulatory developments in the jurisdictions where CIBC operates including pending developments in Canadian laws regulating financial institutions and US regulatory changes affecting foreign companies listed on a US exchange; political conditions and developments; intensifying competition from established competitors and new entrants in the financial services industry; technological change; global capital market activity; interest rate fluctuation; currency value fluctuation; general economic conditions worldwide, as well as in Canada, the United States and other countries where CIBC has operations; the impact of the events of September 11, 2001; changes in market rates and prices which may adversely affect the value of financial products; CIBC's success in developing and introducing new products and services, expanding existing distribution channels, developing new distribution channels and realizing increased revenue from these channels, including electronic commerce-based efforts. This list is not exhaustive of the factors that may affect any of CIBC's forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on CIBC's forward-looking statements. CIBC does not undertake to update any forward-looking statement that is contained in this news release.*